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First Steps into Pharma – My Trainee Journey at Sanofi

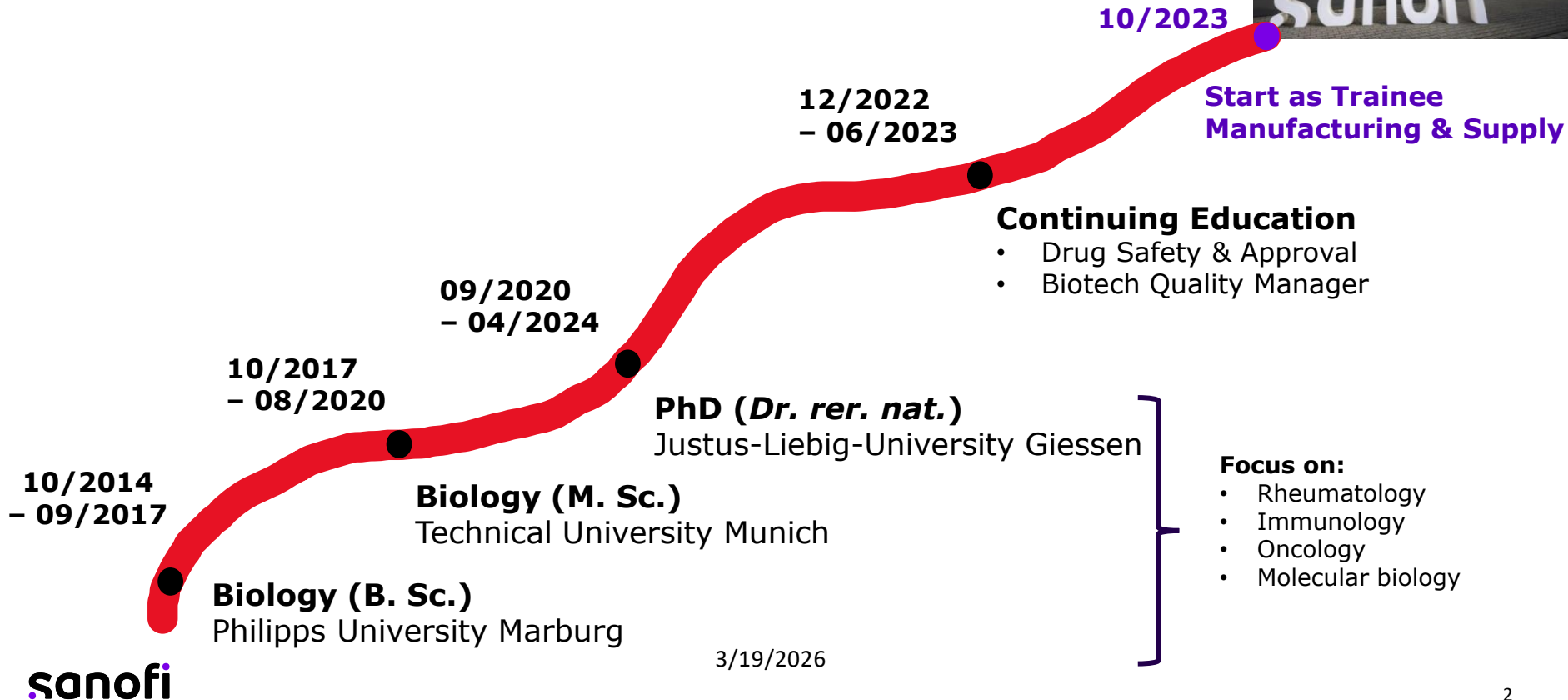
Dr. Corinna Heck

Medical Science Liaison Rheumatology
Medical Affairs Rheumatology

Sanofi-Aventis Deutschland GmbH



My journey to Sanofi



Career opportunities

- Working student
- Internship / Pharmacy internship
- Bachelor-/ Master-Thesis
- iMove – the Sanofi VIE Program (Volunteer for intern. Experience)
- Trainee programs
 - Medico-Marketing-Sales/ Market Access/ Public Affairs/ Commercial & Business Operations (Berlin)
 - **Manufacturing & Supply (Frankfurt)**
 - Applied Artificial Intelligence in R&D (Frankfurt)
 - Sanofi Business Services (Frankfurt)
 - People & Culture (Frankfurt/Berlin)
 - Finance (Frankfurt)
- Post-Doc
- Direct employment



Trainee program Manufacturing & Supply



Discover
Sanofi Traineeprogramm



- **Program overview**
 - Duration: 24 months
 - Start dates: May and October
 - Location: Frankfurt am Main (no stay abroad)
 - Rotations: 2-3 stations
 - Languages: German (fluent!) and English
- **What awaits you**
 - Diverse areas of operation, e.g., Production, Quality, Project Management
 - Comprehensive qualification program, including communication training, GMP training, Lean Management and Project Management (50 days in 24 months)

Trainee program Manufacturing & Supply



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Sanofi Traineeprogramm



- **Your profile**

- Master's degree or PhD in Natural Sciences, Pharmacy, Medicine, or Engineering
- Excellent German and English language skills
- Strong communication abilities
- Analytical thinking skills
- Team spirit and enthusiasm for innovative processes
- Ideally, initial experience in the pharmaceutical or biotech industry

The next application round is expected to open in summer 2026!

Trainee program Manufacturing & Supply

- Application process
 - Meet & Greet
 - Online Application
 - Online-Video-Interview
 - Informational phone call
 - Invitation to Assessment Center
 - Assessment Center
 - Welcome to Sanofi 😊



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My Trainee Experience

- **Role and Responsibilities: Quality Assurance Expert in Oncology**
 - Manufacturing, sterile product filling and visual inspection of cytostatics
 - Processing deviations, process optimizations, employee training, document revision (SOPs)
- **Parallel Development:**
 - Seminars at Provadis including soft skill training and practical internships to develop professional competencies alongside daily quality management work

Drug formulation approach



Sterile product filling



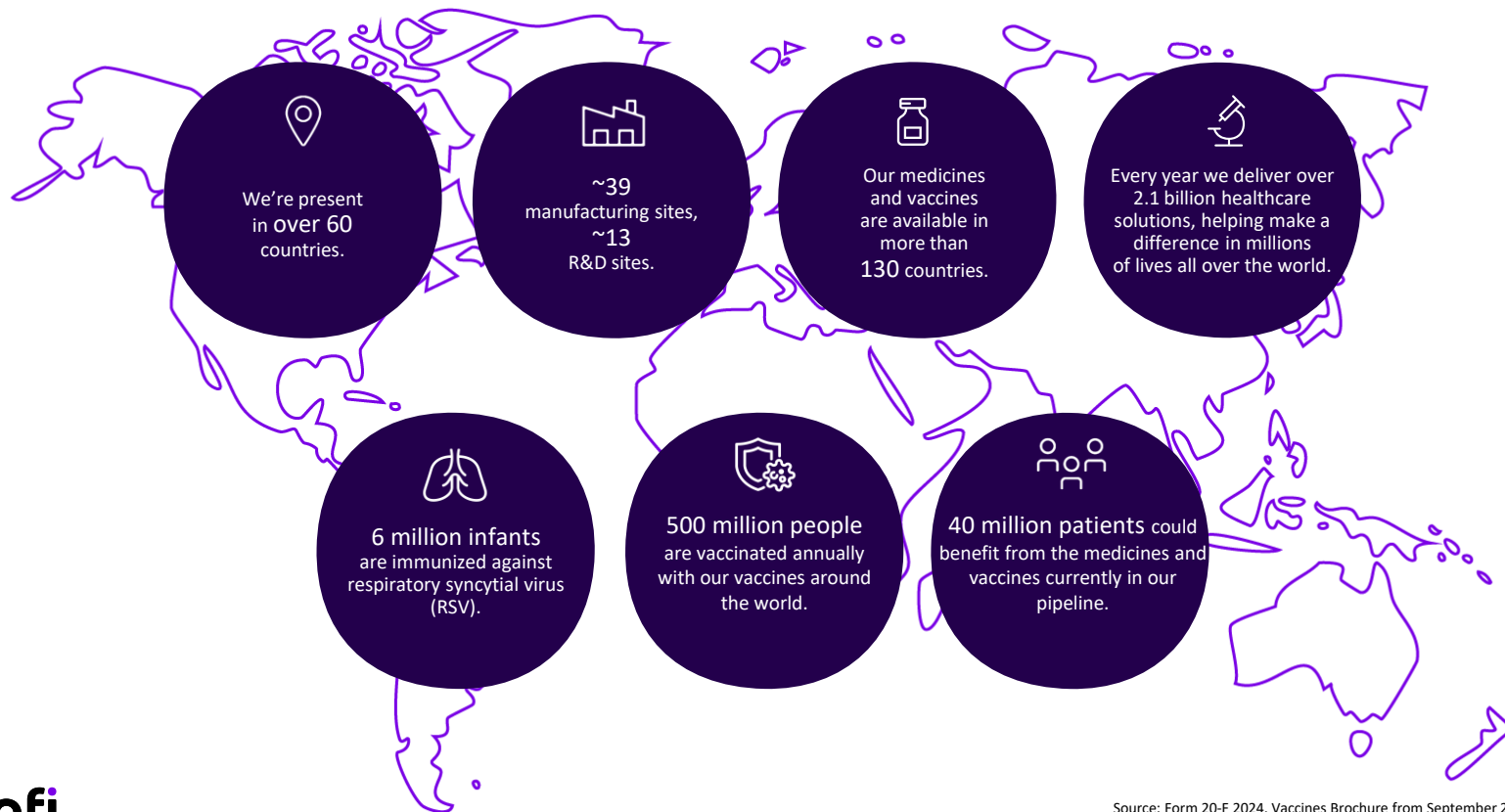
Visual inspection



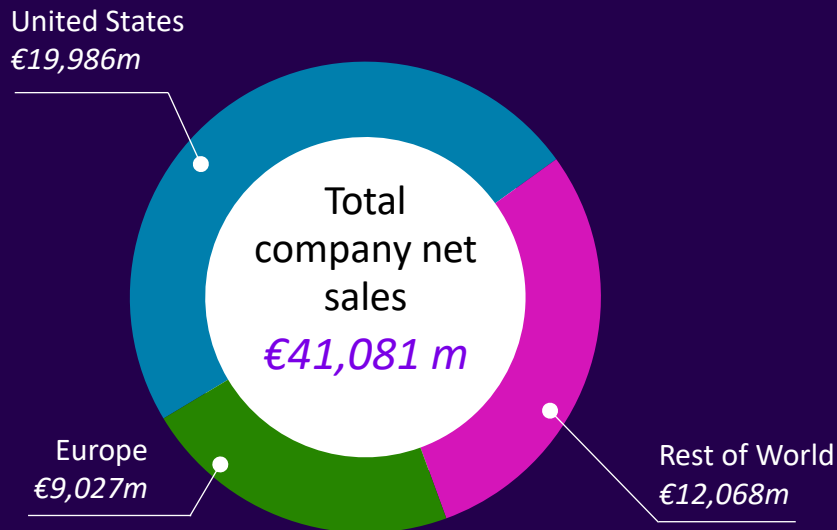
From Trainee to Medical Science Liaison (MSL)

- Role and Responsibilities:
 - Support of a new indication for Sarilumab in the Medical Team
 - Daily Business:
 - Scientific Exchange:
 - Building relationships with Key Opinion Leader (KOLs)
 - Discussing data and study results
 - Congress participation
 - Training & Education:
 - Medical training for internal teams
 - Developing training materials and medical content
 - Clinical Support:
 - Supporting study centers
 - Communicating results to medical professionals
- Benefits from PhD:
 - Advanced scientific knowledge in rheumatology
 - Established network of rheumatologists

Making an impact *around the world*



Company Sales 2024



Key Figures

€8,912m

2024 business net income.

€5bn

in share buybacks intended to be executed in 2025.

We plan to invest more than **€1bn** per year in growth platforms within our M&S network over the coming years.

In 2024, we paid our dividend for the **30th** consecutive year.

We apply our deep understanding of the *immune system* across our focused portfolio and pipeline.



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Facts & figures

Germany 2024

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7,865 ~ 393 million	Employees SADG and insulin pens and autoinjectors
29,181 t	emissions CO ₂ -equivalents
~ 85 %	3R-rate (Recycling 64 %, Combustion with energy recovery 21 %)
87	nationalities
466	pharmaceuticals and medical devices in German pharmacies and hospitals (active PZN 2/2025)
~ €5 bn	sales
60 %	women in management board
50 %	women on the supervisory board
40 %	women over all



Sanofi in Germany

Footprint 2024

BioCampus Frankfurt

Platform for research & development as well as production and manufacturing

€2.5 bn
Investments
in property, plant
and equipment
2008 - today

Devices
Technology Center

Distribution

Insulin-Production

R&D-Platforms



Device
Manufacturing

Production of
insulins & biologics

Process-Development biologics
(Antibodies, NANOBODY®
& SYNTHORIN™-molecules)

Immunologie &
Inflammation

Your Benefits at Sanofi

Thinking outside the box

Deployments beyond the boundaries of your own department in so-called flexteams

Work-Life-Balance

Work up to 60 % outside the company workplace

Family & work

14 weeks of paid family time in addition to statutory maternity and parental leave, daycare places, vacation and emergency care

Social engagement

Paid time off for volunteer activities in our "We Volunteer" program

Well-being at the workplace

New Work with modern offices in Berlin and Frankfurt, mobility budget 360 €/ year

Safety in old age

Attractive additional company pension and retirement benefits, as well as continued remuneration in the event of illness

Selfcare

Above-average offers for health care, own fitness center and leasing bikes

Self development

Long-term time accounts and Sabbaticals



Contact me



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Thank you for your attention 😊

Any questions?



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